



## State of California Department of General Services Selects Palo Alto Networks for Its New Security Infrastructure

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Palo Alto Networks Security Platform and Integration with VMware NSX Delivers Agility and Next-Generation Security Across 69 Sites

**Santa Clara, Calif., July 1, 2015** – Palo Alto Networks® (NYSE: PANW), the leader in enterprise security, today announced that the California Department of General Services (DGS) has chosen to build its security infrastructure on the Palo Alto Networks Security Platform. DGS chose Palo Alto Networks as the foundation of a new, next-generation consolidated security infrastructure to deliver citizens and state employees superior security, ease of management, network agility, and transparency.

DGS serves as business manager for the State of California, providing a variety of services to state agencies that require highly effective security across an extraordinarily wide range of applications and environments, including industrial control systems for power generation companies and state buildings and offices; systems that distribute extremely sensitive legislative information; and standard office applications and environments. DGS manages these applications, systems, networks, and a huge variety of endpoint devices across 69 sites.

To facilitate these services efficiently and cost-effectively, DGS has decided to transition to a software-defined data center infrastructure and selected Palo Alto Networks to secure the environment.

The Palo Alto Networks integration with VMware NSX, a network virtualization platform, was a key differentiator for DGS because of its ability to secure and unlock the full potential of the software-defined data center. DGS did a hands-on comparison of security offerings for an NSX environment, and Palo Alto Networks was the best offering with superior security and operational advantages.

### QUOTES

- "We needed to integrate our security posture not just across the OSI model but throughout the State of California—to gain next-generation security and transparency from the application layer to the physical layer—and Palo Alto Networks was the clear winner. With the Palo Alto Networks Security Platform we can move away from traditional firewalls and strategies of blocking ports and IP addresses, because its capabilities and native integration with VMware make it easy for us to identify Layer 7 traffic and filter it."

- Richard Helton, Security Operations Manager at the California DGS

- "When DGS approached us with network security concerns we recommended Palo Alto Networks. TRIVAD believes Palo Alto Networks has changed the cybersecurity landscape with their next-generation platform. We love the fact that it sits in line and sees all traffic, is equipped with an easy to manage layer 7 with App-ID, provides malware protection, and prevention from zero day attacks all in one box."

- Caleb Kwong, Cybersecurity Specialist, TRIVAD, Inc. (TRIVAD uses innovative technologies to provide customers with a comprehensive and secure environment. Find out more at <http://www.trivad.com>)

To learn more about the Palo Alto Networks Security platform, visit: <https://www.paloaltonetworks.com/products/platforms.html>

To learn more about the Palo Alto Networks integration for VMware NSX, visit: <https://www.paloaltonetworks.com/solutions/initiative/private-cloud.html>

### About California Department of General Services

The Department of General Services (DGS) serves as business manager for the State of California. It helps to better serve the public by providing a variety of services to state agencies through procurement and acquisition solutions, real estate management and design, environmentally friendly transportation, professional printing, design and Web services, administrative hearings, legal services, building standards, oversight of structural safety, fire/life safety and accessibility for the design and construction of K-12 public schools and community colleges, and funding for school construction.

### About Palo Alto Networks

Palo Alto Networks is leading a new era in cybersecurity by protecting thousands of enterprise, government, and service provider networks from cyber threats. Unlike fragmented legacy products, our security platform safely enables business operations and delivers protection based on what matters most in today's dynamic computing environments: applications, users, and content. Find out more at [www.paloaltonetworks.com](http://www.paloaltonetworks.com).

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