

Palo Alto Networks and Deloitte Expand Strategic Alliance Globally to Drive Platformization

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Providing clients with integrated AI-powered cybersecurity solutions and insights to help enhance security posture, drive operational efficiencies, and address complex challenges

NEW YORK and SANTA CLARA, Calif., Oct. 1, 2024 /PRNewswire/ -- [Palo Alto Networks](#) (NASDAQ: PANW) and [Deloitte](#) today announced an expansion of their strategic alliance into EMEA and JAPAC regions, making Palo Alto Networks® AI-powered cybersecurity solutions and joint offerings available to Deloitte clients globally. The new agreement builds on the long-standing collaboration between the two organizations, accelerating the adoption of leading cybersecurity capabilities and helping clients realize the benefits of platformization.

Many organizations struggle to manage an increasing number of cybersecurity products to secure their business. This can create a heterogeneous environment that may increase operational complexity and difficulty to achieve essential security outcomes. Platformization, the shift to an integrated platform as opposed to incompatible point solutions, helps reduce the boundaries of these disparate solutions to help organizations enhance security posture while driving operational efficiencies. Embracing this, Deloitte has consolidated multiple point solutions by adopting Palo Alto Networks Cloud and Network Security platforms.

"True transformations require a solution that unites AI-powered platforms with deep industry insights and managed services - what Palo Alto Networks and Deloitte provide clients through our alliance," said **Kristy Friedrichs, chief partnerships officer, Palo Alto Networks**. "By significantly expanding the availability for our joint offerings and helping mutual customers move to unified platforms, we're addressing their evolving needs and helping them achieve better security outcomes."

"We are focused on helping our clients solve their most complex cybersecurity challenges, which requires ongoing innovation and distinct approaches to technology integration leading to cyber transformation," said **Emily Mossburg, Deloitte Global Cyber Leader and a principal, Deloitte & Touche LLP**. "Expanding our alliance with Palo Alto Networks enhances our global ability to deliver integrated and platformed security solutions to help global clients improve their security posture through harnessing efficiency and integrating the power of AI to combat the evolving threat landscape."

Deloitte will offer Palo Alto Networks security solutions across its network, cloud, and security operations platforms in order to help clients drive toward consolidation and realize the benefits of AI-powered solutions that ingest integrated data, creating better outcomes and actionable AI insights, including the following:

- **Cyber Detection & Response:** Helps enable clients to transform their security operations through the Precision AI-powered [Cortex XSIAM®](#) platform that combines the capabilities of SIEM, SOAR and XDR to simplify operations and accelerate response to cyber threats. [Deloitte's intellectual property](#) (IP) can accelerate SOC modernization through consolidation of a heterogeneous tech stack, adoption of complex incident response playbooks, integration with leading IT Service Management (ITSM) platforms and event log aggregation and orchestration, to assist clients in reducing technical complexity while enhancing operational efficiency.
- **Cloud Security:** Helps to create a more proactive security posture for clients to safeguard their environments, from code to cloud. [Deloitte and Palo Alto Networks joint cloud security offerings](#), launched a year ago, can help enhance the security of ever-changing, cloud-native applications and infrastructure. Deloitte's IP and industry-specific knowledge helps clients mitigate risk and promotes "shift left" security where Deloitte's harmonized cloud security framework, operational workflows and AI-powered automation and orchestration capabilities are deployed to enhance the native capabilities of [Palo Alto Networks Prisma® Cloud](#).
- **Zero Trust Adoption:** Helps organizations strategize, design, implement, operate and accelerate [Zero Trust adoption](#) with the combination of Palo Alto Networks integrated, innovative [Network Security platform](#) and Deloitte's IP, workflow integrations and managed services.

Learn more about the Palo Alto Networks and Deloitte alliance [here](#).

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About Palo Alto Networks

Palo Alto Networks is the global cybersecurity leader, committed to making each day safer than the one before with industry-leading, AI-powered solutions in network security, cloud security and security operations. Powered by Precision AI, our technologies deliver precise threat detection and swift response, minimizing false positives and enhancing security effectiveness. Our platformization approach integrates diverse security solutions into a unified, scalable platform, streamlining management and providing operational efficiencies with comprehensive protection. From defending network perimeters to safeguarding cloud environments and ensuring rapid incident response, Palo Alto Networks empowers businesses to achieve Zero Trust security and confidently embrace digital transformation in an ever-evolving threat landscape. This unwavering commitment to security and innovation makes us the cybersecurity partner of choice.

At Palo Alto Networks, we're committed to bringing together the very best people in service of our mission, so we're also proud to be the cybersecurity workplace of choice, recognized among Newsweek's Most Loved Workplaces (2021-2024), with a score of 100 on the Disability Equality Index (2024, 2023, 2022), and HRC Best Places for LGBTQ+ Equality (2022). For more information, visit www.paloaltonetworks.com.

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Taryn Dawson, Corporate Communications, tdawson@paloaltonetworks.com