

# Palo Alto Networks Names Nick Urick As Vice President, Federal Sales

### October 29, 2015

SANTA CLARA, Calif., Oct. 29, 2015 /PRNewswire/ -- Palo Alto Networks® (NYSE: PANW), the next-generation security company, today announced the appointment of Nick Urick as Vice President of Federal Sales. He will be responsible for defining Palo Alto Networks go-to-market strategy for this dynamic vertical and leading the company's fast-growing U.S. federal sales team.

## QUOTES

- "The federal sector is a key growth area for Palo Alto Networks, and we're thrilled to have Nick joining our team. He has a
  wealth of experience selling to the federal government and building high-performing teams that should prove instrumental
  to our continued success with DoD, Intel and Civilian customers." Mark Anderson, executive vice president of Worldwide
  Field Operations, Palo Alto Networks
- "I am excited to be joining Palo Alto Networks to help further establish its footprint in the federal government market; the Company has excellent momentum to date due to its compelling vision and unique, highly integrated and automated next-generation security platform." Nick Urick, vice president, Federal Sales at Palo Alto Networks

Nick has 25 years of experience selling to the federal government. Most recently, he was vice president of Federal Sales with FireEye, Inc. and, prior to that, led F5 Networks' Federal Sales business through a period of unprecedented growth. Based in Maryland, Nick is a graduate of the University of Maryland.

#### **About Palo Alto Networks**

Palo Alto Networks is the next-generation security company, leading a new era in cybersecurity by safely enabling applications and preventing cyber breaches for tens of thousands of organizations worldwide. Built with an innovative approach and highly differentiated cyberthreat prevention capabilities, our game-changing security platform delivers security far superior to legacy or point products, safely enables daily business operations, and protects an organization's most valuable assets. Find out more at <a href="https://www.paloaltonetworks.com">www.paloaltonetworks.com</a>.

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#### SOURCE Palo Alto Networks

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